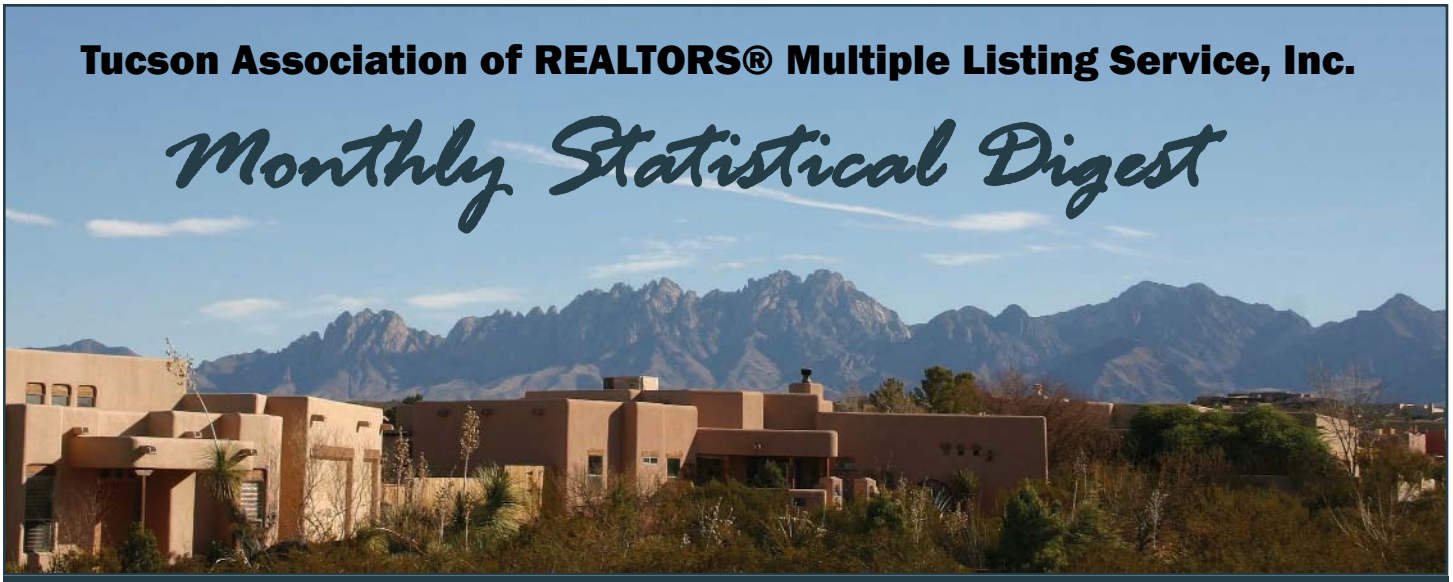

MARCH 2008

FOR IMMEDIATE RELEASE:
April 8, 2008

CONTACT:
Kimberly Clifton, President - (520) 954-8000
Wes Wiggins, Vice President, MLS (520) 382-8792
Rick Hodges, CEO - (520) 327-4218

Spring is here and we are all reminded why we live in the Southwest! March has fallen right in line with the annual trend when we usually start to see things pick up. The Sales Snapshot continues to show that our market is down from 2007and while that is not new news, on a high note, the statistics from February 2008 to March 2008 show that we are in a recovery phase. This is the information that is going to show us where our market conditions are currently.

Home Sales Volume: Increased 25.29%
2/08 $186,129,758
3/08 $233,207,940

Average Sales Price: Decreased 1.15%
2/08 $262,155
3/08 $259,120

Pending Contracts: Increased 30.67%
2/08 1,079
3/08 1,410

Active Listings: Decreased 1.59%
2/08 9,168
3/08 9,022

New Listings: Increased 0.49%
2/08 2,432
3/08 2,444

Home Sales Units: Increased: 26.76%
2/08 710
3/08 900

Median Sales Price: Increased 0.05%
2/08 $199,900
3/08 $200,000

As you can see, our market is starting to turn the corner in a small but positive way.

2008 IS the time to buy a home!

Kimberly Clifton
2008 MLS President

TUCSON ASSOCIATION OF REALTORS®

REALTOR®

EQUAL HOUSING OPPORTUNITY

The Tucson Multiple Listing Service, Inc. is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 6,700 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

Sales Snapshot

Home Sales Volume

Decreased 35.64% from $362,397,582 in March 2007 to $233,207,940 in March 2008.
Graph on page 4.

Home Sales Units

Decreased 32.78% from 1,339 in March 2007 to 900 in March 2008. *Graph on page 3.*

Average Sales Price (all residential types)

Decreased 4.25% from $270,648 in March 2007 to $259,120 in March 2008. *Graph on page 5.*

Median Sales Price

Decreased by 9.42% from $220,815 in March 2007 to $200,000 in March 2008.*Graph on page 6.*

Pending Contracts (not yet closed in escrow)

Increased 18.28% from 1,192 in March 2007 to 1,410 in March 2008. *Graph on page 6.*

Active Listings

Decreased 11.41% from 10,185 in March 2007 to 9,022 in March 2008. *Graph on page 8.*

New Listings

Decreased 9.81% from 2,710 in March 2007 to 2,444 in March 2008. *Graph on page 10.*

Please note: Data in this report is based in whole or in part on data supplied by the Tucson Association of REALTORS® or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS does not reflect all real estate activity in the market.

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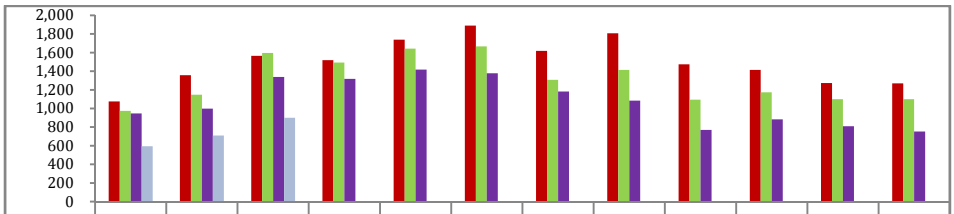
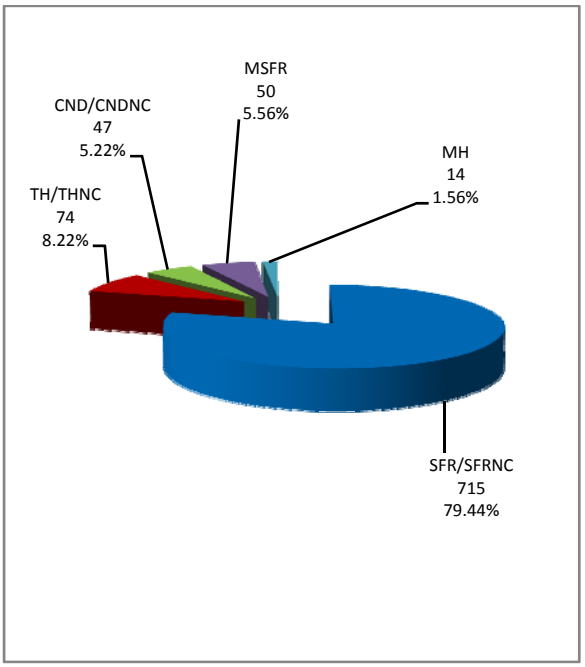
Total Unit Sales – March 2008**



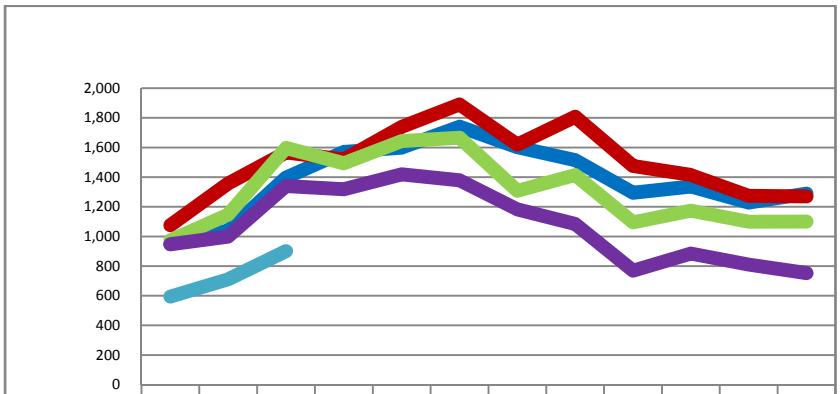
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	620	497	801	771	899	834	778	739	631	633	572	608
1997	526	573	738	794	776	816	810	754	726	735	568	689
1998	579	608	845	876	927	994	1,052	831	822	776	775	865
1999	624	719	957	1,053	1,089	1,209	1,087	1,064	869	878	791	804
2000	658	687	1,079	990	1,106	1,095	929	1,031	867	824	851	767
2001	705	792	1,108	1,077	1,276	1,236	1,236	1,162	883	769	832	827
2002	780	905	1,094	1,219	1,386	1,201	1,236	1,126	985	1,158	954	1,091
2003	898	955	1,157	1,312	1,425	1,372	1,343	1,336	1,250	1,215	992	1,096
2004	948	1,040	1,397	1,570	1,599	1,740	1,601	1,515	1,294	1,336	1,228	1,289
2005	1,075	1,357	1,566	1,519	1,739	1,890	1,619	1,807	1,474	1,414	1,274	1,269
2006	974	1,147	1,597	1,493	1,643	1,666	1,308	1,414	1,095	1,174	1,099	1,100
2007	947	999	1,339	1,318	1,418	1,378	1,182	1,084	769	884	810	753
2008	594	710	900									

Unit Sales – Mar. 2008 Breakdown by Type



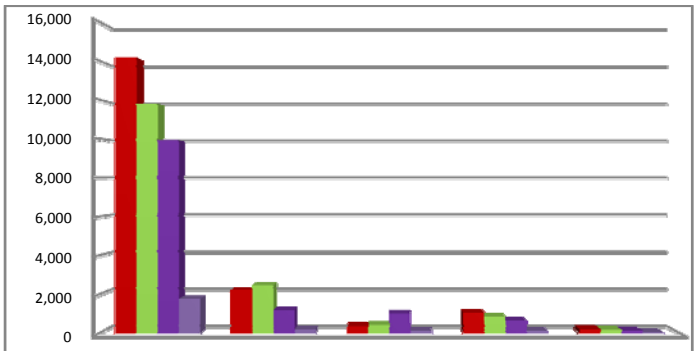
**All Unit Sales Data updated 02/07/08

Total Unit Sales – Annual Comparison**



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2004	948	1,040	1,397	1,570	1,599	1,740	1,601	1,515	1,294	1,336	1,228	1,289
2005	1,075	1,357	1,566	1,519	1,739	1,890	1,619	1,807	1,474	1,414	1,274	1,269
2006	974	1,147	1,597	1,493	1,643	1,666	1,308	1,414	1,095	1,174	1,099	1,100
2007	947	999	1,339	1,318	1,418	1,378	1,182	1,084	769	884	810	753
2008	594	710	900									

YTD Annual Comparison – Breakdown by Type**



	SFR/SFRNC	TH/THNC	CND/CNDNC	MSFR	MH
Total 2005	14,179	2,223	359	1,038	204
Total 2006	11,805	2,461	420	858	166
Total 2007	9,918	1,182	1,013	642	126
YTD 2008	1,775	191	114	113	35

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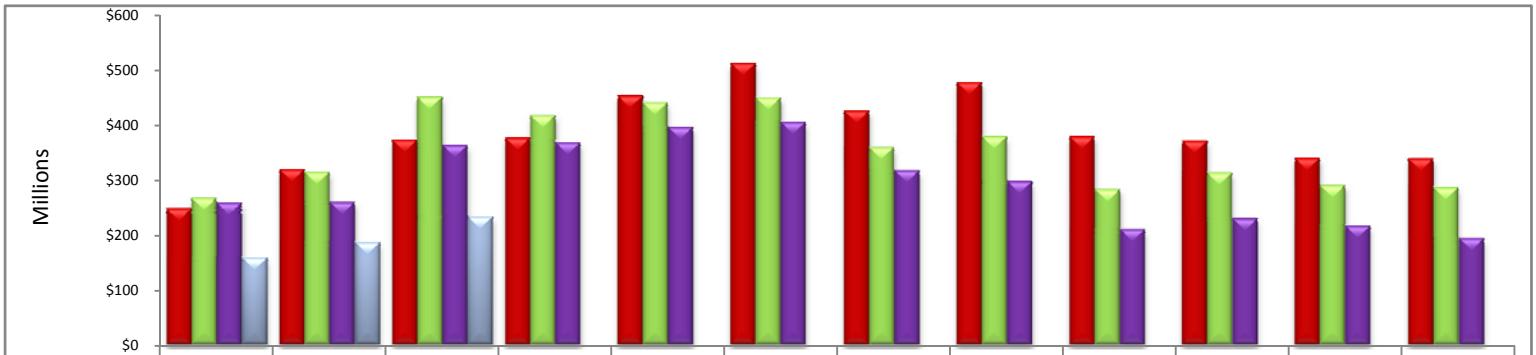
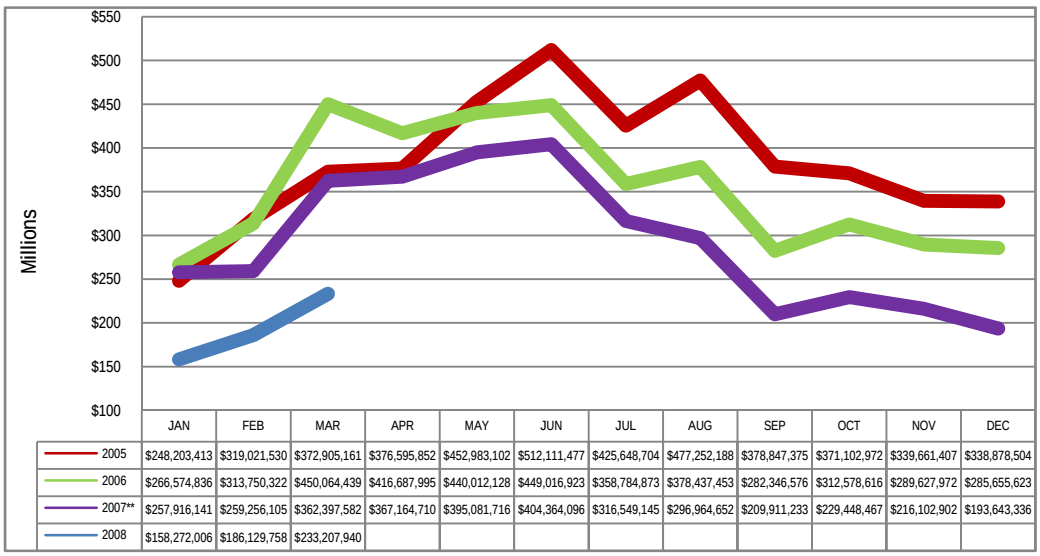
Total Sales Volume - March 2008 **



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	$72,863,784	$65,278,263	$99,500,785	$91,822,822	$115,671,759	$112,795,242	$101,475,299	$93,816,741	$78,823,940	$78,824,294	$73,563,516	$79,528,504
1997	$71,177,048	$74,583,828	$94,854,934	$98,509,086	$101,913,808	$108,237,429	$107,448,925	$96,165,858	$99,618,564	$99,938,046	$76,149,538	$92,200,619
1998	$77,785,862	$77,484,986	$116,955,707	$121,036,691	$133,049,096	$148,870,304	$145,057,915	$112,404,172	$109,477,456	$102,188,109	$103,665,968	$121,751,804
1999	$90,590,090	$101,897,042	$143,396,320	$148,357,630	$167,560,091	$193,911,272	$161,097,476	$153,858,716	$121,836,196	$125,752,050	$114,643,136	$121,660,715
2000	$94,916,293	$99,359,338	$166,105,711	$155,409,196	$175,425,107	$181,380,914	$147,091,319	$160,991,921	$135,989,146	$123,393,685	$138,519,683	$123,753,719
2001	$108,684,720	$119,080,091	$170,781,971	$176,489,281	$209,586,620	$201,379,523	$207,981,202	$194,430,151	$141,049,869	$144,113,532	$130,548,040	$135,865,078
2002	$122,750,828	$147,169,783	$175,931,513	$205,393,117	$244,489,765	$204,478,078	$209,382,878	$202,270,926	$161,137,443	$193,000,033	$168,887,081	$197,570,036
2003	$141,776,822	$159,998,491	$198,062,058	$237,388,714	$258,327,805	$265,071,500	$246,111,947	$239,240,408	$236,108,155	$225,728,680	$171,889,022	$194,212,510
2004	$171,177,241	$196,428,956	$287,466,573	$324,353,643	$328,841,312	$370,872,611	$339,127,033	$310,880,667	$272,763,274	$283,590,847	$263,016,677	$278,710,306
2005	$248,203,413	$319,021,530	$372,905,161	$376,595,852	$452,983,102	$512,111,477	$425,648,704	$477,252,188	$378,847,375	$371,102,972	$339,661,407	$338,878,504
2006	$266,574,836	$313,750,322	$450,064,439	$416,687,995	$440,012,128	$449,016,923	$358,784,873	$378,437,453	$282,346,576	$312,578,616	$289,627,972	$285,655,623
2007	$257,916,141	$259,256,105	$362,397,582	$367,164,710	$395,081,716	$404,364,096	$316,549,145	$296,964,652	$209,911,233	$229,448,467	$216,102,902	$193,643,336
2008	$158,272,006	$186,129,758	$233,207,940									

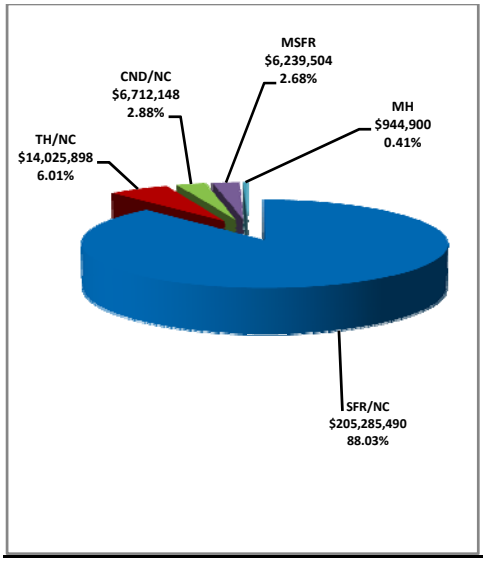
**All Sales Volume Data updated 02/07/08

Annual Comparison**



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2005	$248,203,413	$319,021,530	$372,905,161	$376,595,852	$452,983,102	$512,111,477	$425,648,704	$477,252,188	$378,847,375	$371,102,972	$339,661,407	$338,878,504
2006	$266,574,836	$313,750,322	$450,064,439	$416,687,995	$440,012,128	$449,016,923	$358,784,873	$378,437,453	$282,346,576	$312,578,616	$289,627,972	$285,655,623
2007**	$257,916,141	$259,256,105	$362,397,582	$367,164,710	$395,081,716	$404,364,096	$316,549,145	$296,964,652	$209,911,233	$229,448,467	$216,102,902	$193,643,336
2008	$158,272,006	$186,129,758	$233,207,940									

Monthly Volume by Type



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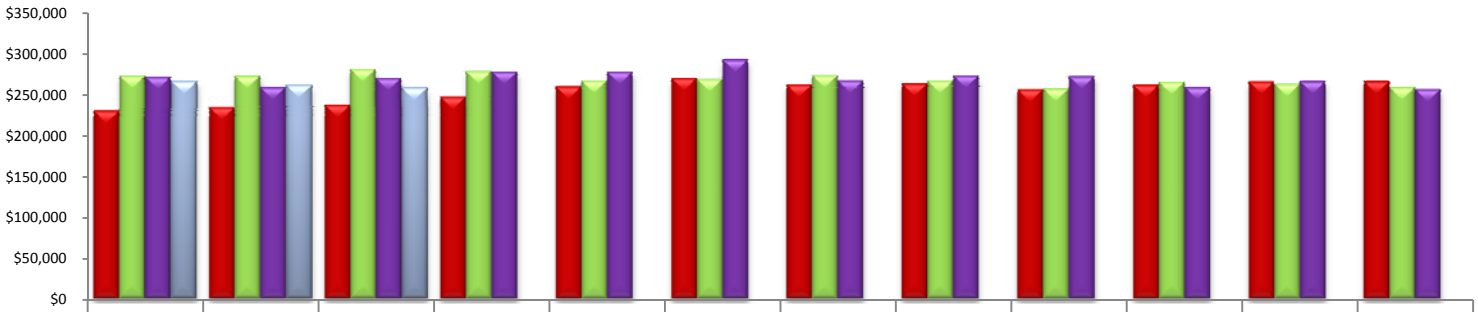
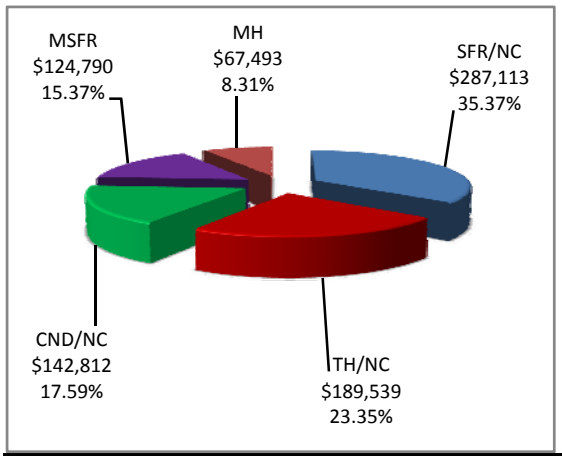
Average Sales Price – March 2008**



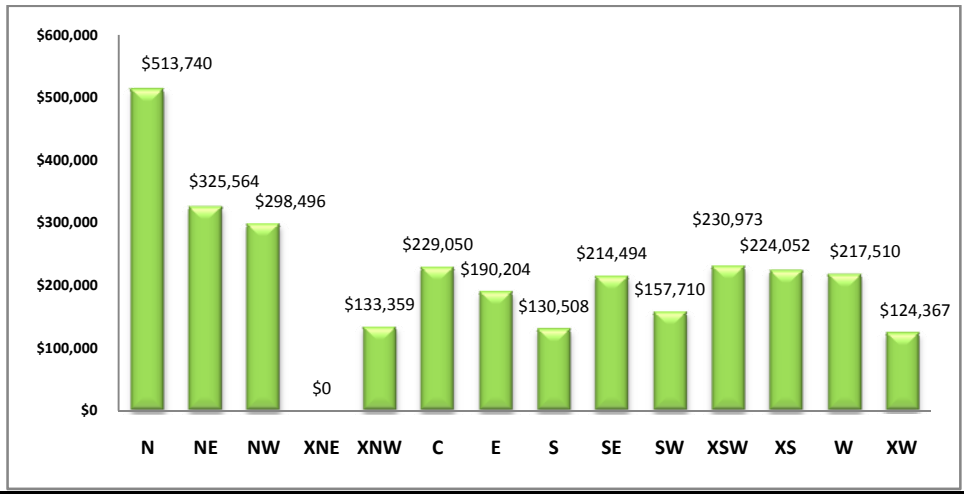
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	$117,522	$131,345	$124,221	$119,096	$128,667	$135,246	$130,431	$126,951	$124,919	$124,367	$128,608	$130,803
1997	$135,318	$130,164	$128,530	$124,067	$131,332	$132,644	$132,653	$127,541	$137,216	$135,970	$134,066	$133,818
1998	$134,345	$127,442	$138,409	$138,170	$143,527	$149,769	$137,888	$135,264	$133,184	$131,686	$133,763	$140,754
1999	$145,176	$141,721	$149,839	$140,890	$153,866	$160,390	$148,204	$144,604	$140,203	$143,226	$144,934	$151,319
2000	$144,250	$144,628	$153,944	$156,979	$158,612	$165,645	$158,333	$156,151	$156,850	$149,750	$162,773	$161,348
2001	$154,163	$150,354	$154,135	$163,871	$164,253	$162,928	$168,270	$167,324	$159,739	$152,987	$156,909	$164,287
2002	$157,373	$162,619	$160,815	$168,493	$176,400	$170,257	$169,404	$179,637	$163,591	$166,667	$177,030	$181,091
2003	$157,881	$167,538	$171,186	$180,937	$181,283	$193,201	$183,255	$179,072	$188,887	$185,785	$173,275	$177,201
2004	$180,567	$188,874	$205,774	$206,595	$205,654	$213,145	$211,822	$205,202	$210,791	$212,269	$214,183	$216,222
2005	$230,887	$235,093	$238,126	$247,924	$260,485	$270,958	$262,908	$264,113	$257,020	$262,449	$266,610	$267,044
2006	$273,691	$273,540	$281,819	$279,094	$267,810	$269,518	$274,300	$267,636	$257,851	$266,251	$263,538	$259,687
2007	$272,351	$259,516	$270,648	$278,577	$278,619	$293,443	$267,808	$273,953	$272,966	$259,557	$266,794	$257,162
2008	$266,450	$262,155	$259,120									

**All Average Sales Data updated 02/07/08

Average Sales Price by Type – March 2008



Average Sale Price per Area – March 2008



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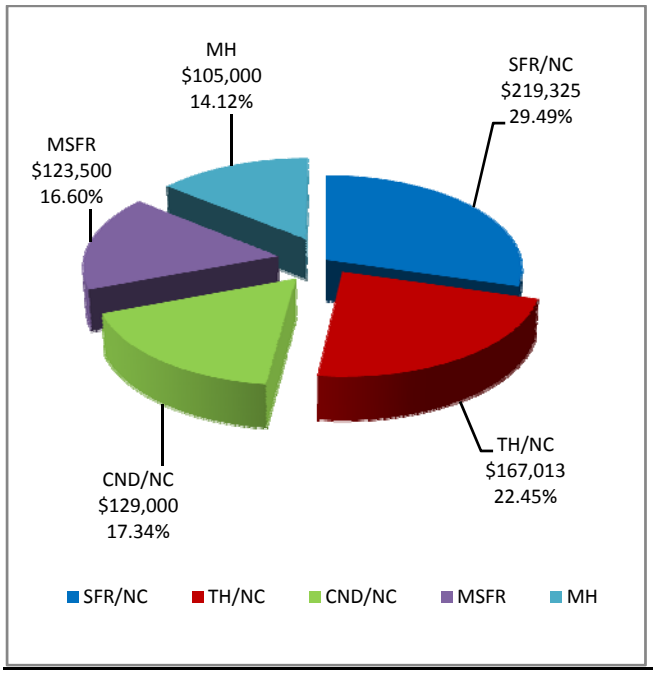
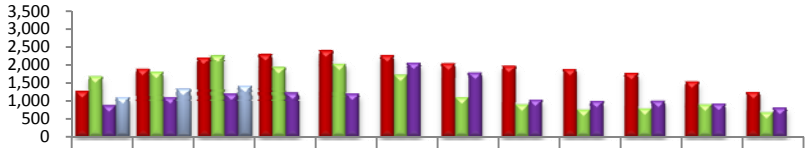
Median Sale Price – by Type



Total Listings under Contract*

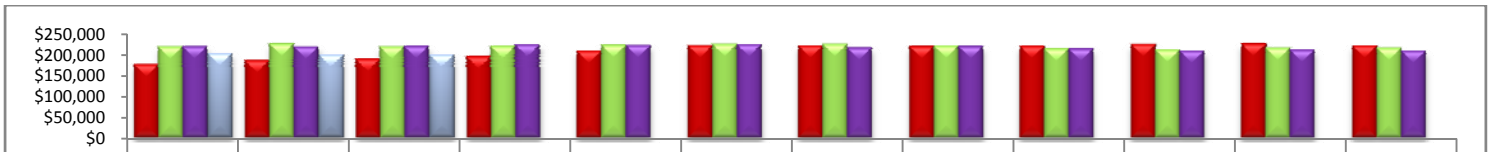


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	890	948	1,038	1,015	981	814	847	682	640	670	538	477
1997	699	766	911	851	870	859	856	775	765	691	712	613
1998	808	887	1,002	1,076	990	950	946	898	885	964	815	651
1999	861	961	1,251	1,148	1,145	1,228	1,088	957	954	859	913	624
2000	689	1,030	1,216	1,039	973	954	969	896	813	846	814	649
2001	887	1,089	1,285	1,168	1,246	1,217	1,131	1,148	911	1,011	902	804
2002	1,108	1,254	1,415	1,555	1,427	1,345	1,335	1,335	1,241	1,243	1,251	1,017
2003	1,319	1,410	1,710	1,719	1,712	1,684	1,620	1,515	1,316	1,414	1,233	1,104
2004	1,470	1,676	2,064	2,766	2,044	1,978	1,916	1,701	1,652	1,742	1,593	1,282
2005	1,259	1,881	2,188	2,285	2,391	2,257	2,028	1,961	1,877	1,766	1,528	1,236
2006	1,672	1,796	2,250	1,928	2,019	1,712	1,089	893	747	782	891	678
2007	863	1,094	1,192	1,217	1,191	2,053	1,777	1,024	989	993	910	799
2008	1,079	1,317	1,410									

**All Median Sales Price Data updated 02/07/08

*Listings under Contract not updated

Median Sale Price – March 2008**



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	$97,950	$100,000	$97,000	$97,000	$101,500	$106,563	$100,000	$99,900	$102,000	$102,000	$102,500	$103,000
1997	$107,000	$101,000	$100,825	$103,960	$105,000	$106,950	$108,225	$102,250	$109,457	$112,000	$103,000	$105,000
1998	$109,900	$105,000	$110,000	$109,751	$112,900	$117,000	$115,264	$112,500	$108,000	$109,539	$110,000	$112,000
1999	$114,000	$109,500	$115,000	$115,000	$121,000	$126,500	$120,000	$114,925	$114,500	$112,000	$113,500	$118,000
2000	$110,000	$110,700	$118,000	$118,950	$120,000	$126,000	$122,000	$122,000	$121,500	$119,579	$124,000	$120,505
2001	$120,000	$117,500	$125,000	$129,900	$127,500	$130,000	$130,950	$130,875	$125,000	$125,000	$128,750	$125,531
2002	$127,875	$127,000	$128,275	$131,000	$138,450	$138,900	$138,000	$140,000	$133,900	$136,340	$140,000	$138,000
2003	$132,000	$137,500	$137,610	$144,700	$145,000	$152,450	$146,990	$148,000	$146,350	$150,900	$141,825	$145,000
2004	$148,000	$150,000	$157,000	$159,900	$162,487	$169,700	$167,000	$167,500	$169,950	$172,000	$177,000	$170,000
2005	$177,000	$186,500	$190,000	$196,000	$209,000	$222,000	$221,650	$220,000	$220,915	$225,000	$226,465	$221,900
2006	$219,000	$225,900	$219,000	$220,000	$223,000	$225,000	$225,000	$221,138	$214,000	$211,383	$216,000	$215,995
2007	$220,365	$219,500	$220,815	$224,921	$223,000	$225,000	$217,000	$220,495	$215,000	$210,000	$212,000	$210,000
2008	$203,500	$199,900	$200,000									

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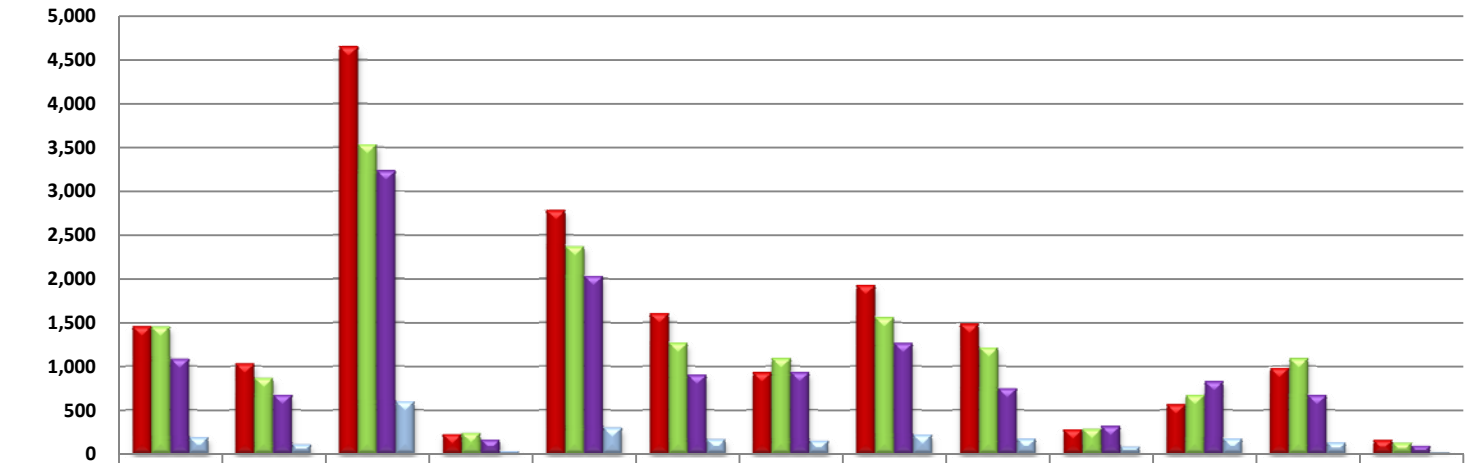
Number of Sold Listings by Area – Annual Comparison**



	N	NE	NW	XNW	C	E	S	SE	SW	XSW	XS	W	XW
2005	1,449	1,026	4,642	220	2,776	1,600	925	1,922	1,480	273	560	977	153
2006	1,448	863	3,528	234	2,365	1,264	1,088	1,554	1,210	280	668	1,086	122
2007	1,081	669	3,226	158	2,025	897	928	1,260	745	314	825	665	88
YTD 2008	184	103	591	24	293	161	146	213	167	76	169	125	15

**All Sold Listings by Area Data updated 02/07/08

Average Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	$ 212,914	$ 518,259	$ 765,748	$1,384,750	$ 513,369
NE	$ 112,271	$ 344,838	$ 432,873	$ 995,000	$ 345,623
NW	$ 267,891	$ 268,464	$ 367,445	$ 395,986	$ 298,496
XNW	$ 50,000	$ 142,718	$ 161,000	$ 0	$ 133,359
C	$ 173,627	$ 217,657	$ 321,957	$732,434	$ 299,050
E	$ 118,800	$ 204,269	$ 215,333	$ 291,667	$ 190,204
S	$ 83,129	$ 132,390	$ 157,333	$ 97,000	$ 130,508
SE	$ 114,161	$ 176,194	$ 254,302	$ 521,400	$ 214,494
SW	$ 106,367	$ 166,218	$ 175,168	$ 179,950	$ 157,710
XSW	$ 215,243	$ 208,150	$ 351,000	$ 468,100	$ 230,973
XS	$ 143,480	$ 199,826	$ 262,271	$ 443,144	$ 224,052
W	$ 119,067	$ 220,234	$ 301,167	$ 0	$ 217,510
XW	$ 59,500	$ 136,717	$ 180,000	$ 0	$ 124,367
XNE	$ 0	$ 0	$ 0	$ 0	$ 0

Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	28	27	19	4	78
NE	7	21	11	1	40
NW	53	120	56	14	243
XNW	1	3	2	0	6
C	39	57	14	3	113
E	16	31	16	3	66
S	7	23	12	1	43
SE	7	40	33	3	83
SW	15	34	25	2	76
XSW	14	6	1	1	22
XS	10	29	28	2	69
W	11	29	12	0	52
XW	2	6	1	0	9
XNE	0	0	0	0	0

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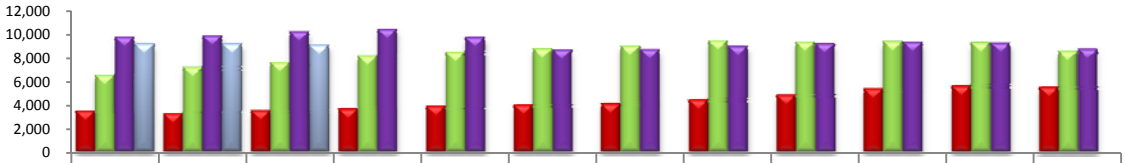
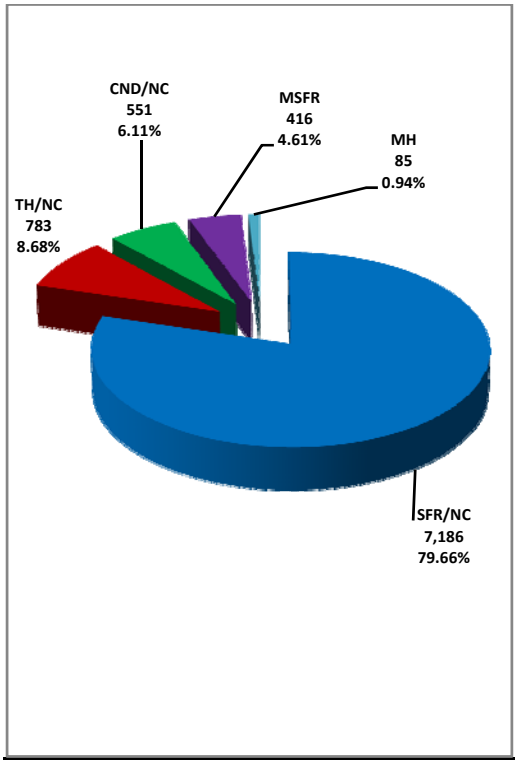
Active Listings – March 2008 * (data not updated)



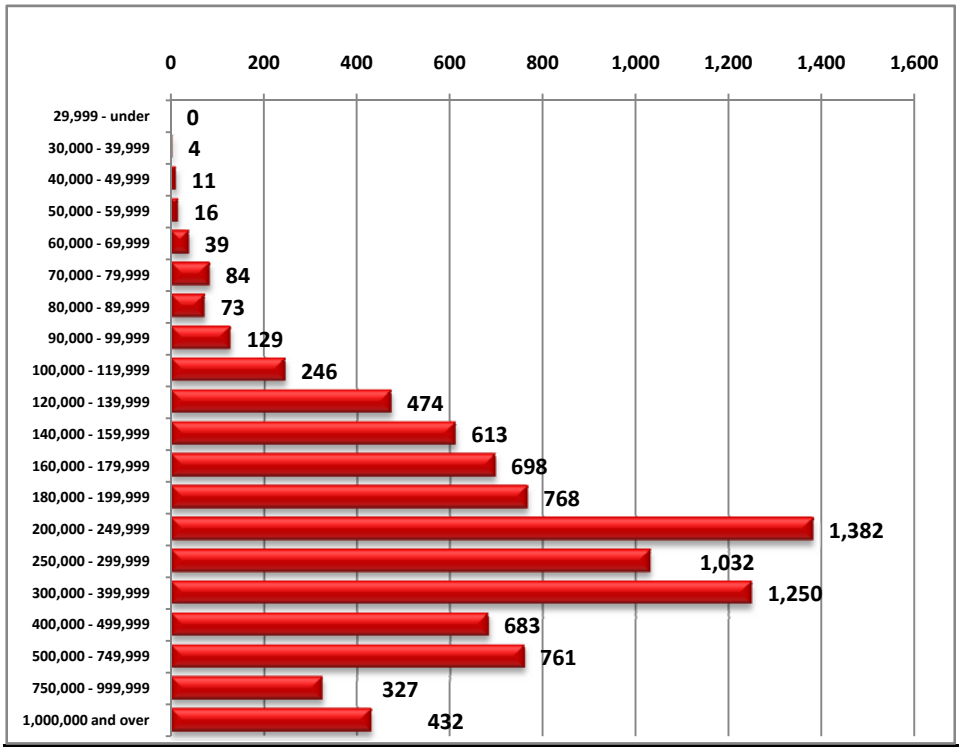
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	4,215	4,331	4,344	4,359	4,420	4,513	4,580	4,740	4,730	4,760	4,543	4,509
1997	4,559	4,805	4,790	4,613	4,525	4,387	4,382	4,468	4,626	4,776	4,674	4,657
1998	4,771	4,714	4,739	4,569	4,524	4,363	4,412	4,446	4,579	4,683	4,576	4,517
1999	4,623	4,590	4,414	4,186	3,981	3,854	3,784	3,812	3,941	4,021	3,888	3,777
2000	4,016	3,982	3,938	3,901	3,848	3,876	3,908	4,002	4,229	4,546	4,481	4,422
2001	4,716	4,708	4,609	4,478	4,255	4,179	4,100	4,128	4,448	4,640	4,528	4,597
2002	4,859	4,456	4,953	4,868	4,747	4,772	4,778	4,837	4,968	5,130	5,067	4,816
2003	5,172	5,221	5,264	5,024	4,754	4,628	4,640	4,590	4,799	4,821	4,694	4,639
2004	4,856	4,750	4,668	4,505	4,307	4,123	3,926	3,927	3,976	3,838	3,633	3,383
2005	3,470	3,262	3,493	3,640	3,882	3,969	4,062	4,405	4,804	5,330	5,554	5,457
2006	6,499	7,174	7,577	8,131	8,423	8,725	8,955	9,401	9,297	9,336	9,238	8,518
2007	9,742	9,847	10,185	10,387	9,721	8,665	8,692	8,954	9,190	9,313	9,234	8,708
2008	9,168	9,168	9,022									

Area	# of Listings
N	851
NE	475
NW	2,429
XNE	17
XNW	118
C	1,112
E	483
S	557
SE	699
SW	707
XSW	350
XS	609
W	541
XW	74

Active Listings Unit Breakdown



Active Listings Price Breakdown



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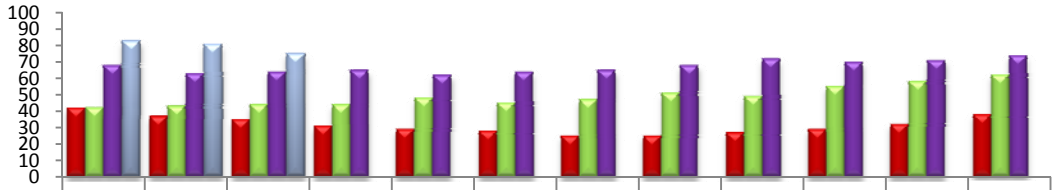
Average Days on Market/Listing – March 2008**

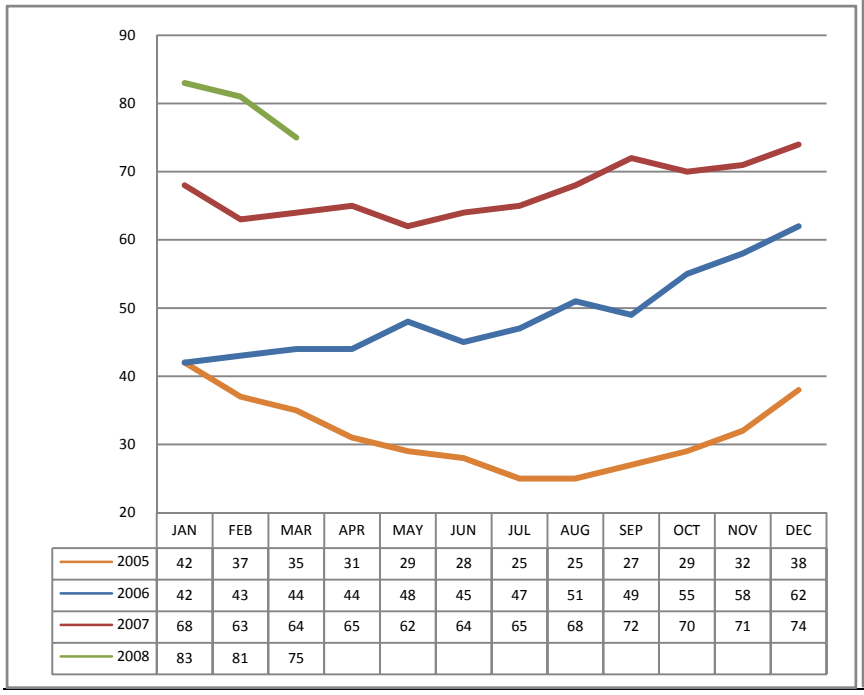
**All Days on market data updated 02/07/08



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	66	65	62	60	58	60	65	61	67	66	77	79
1997	84	85	76	79	77	78	74	69	74	75	74	78
1998	83	75	69	70	64	67	66	64	68	68	62	68
1999	71	71	63	64	60	61	61	60	59	53	58	61
2000	63	63	57	53	50	47	52	50	49	52	50	55
2001	60	59	55	53	48	48	46	46	48	45	48	56
2002	59	57	53	52	49	47	48	50	51	49	50	55
2003	56	54	77	52	53	53	51	72	49	52	82	50
2004	56	61	59	80	51	45	43	40	37	40	39	38
2005	42	37	35	31	29	28	25	25	27	29	32	38
2006	42	43	44	44	48	45	47	51	49	55	58	62
2007	68	63	64	65	62	64	65	68	72	70	71	74
2008	83	81	75									

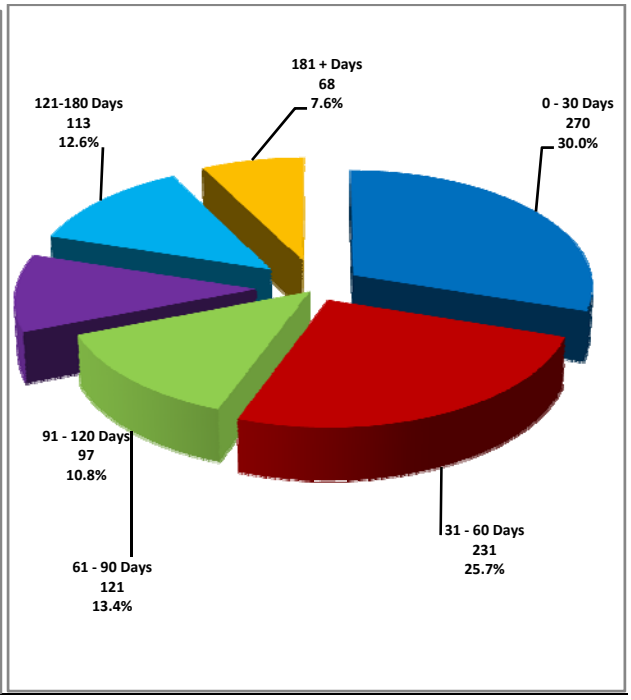
Area	Avg. DOM
N	96
NE	81
NW	80
XNE	N/A
XNW	44
C	65
E	54
S	67
SE	60
SW	85
XSW	82
XS	75
W	91
XW	74

Annual Comparison - Average Days on Market/Listing**



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2005	42	37	35	31	29	28	25	25	27	29	32	38
2006	42	43	44	44	48	45	47	51	49	55	58	62
2007	68	63	64	65	62	64	65	68	72	70	71	74
2008	83	81	75									

Average Days on Market/Listing Breakdown



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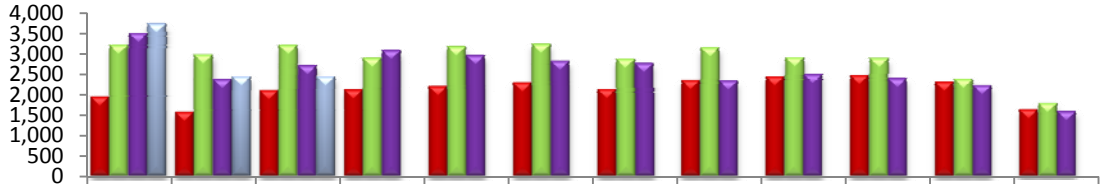
New Listings – March 2008*



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1996	1,623	1,462	1,526	1,447	1,507	1,314	1,518	1,216	1,211	1,377	1,050	786
1997	1,553	1,287	1,504	1,342	1,258	1,245	1,317	1,275	1,409	1,334	1,157	908
1998	1,702	1,440	1,588	1,461	1,403	1,321	1,430	1,402	1,476	1,544	1,297	947
1999	1,772	1,487	1,706	1,456	1,401	1,476	1,388	1,429	1,414	1,303	1,265	809
2000	1,376	1,402	1,527	1,328	1,395	1,392	1,288	1,457	1,415	1,542	1,358	892
2001	1,844	1,512	1,710	1,509	1,521	1,585	1,620	1,607	1,574	1,777	1,352	1,150
2002	2,124	1,695	1,897	1,951	1,755	1,741	1,782	1,726	1,851	1,952	1,549	1,191
2003	2,261	1,882	1,977	1,877	1,746	1,811	1,889	1,798	1,799	1,910	1,528	1,231
2004	2,204	1,831	2,004	1,941	1,816	1,898	1,896	1,789	1,805	1,750	1,539	1,127
2005	1,947	1,574	2,105	2,120	2,201	2,293	2,132	2,351	2,440	2,474	2,313	1,638
2006	3,209	2,973	3,205	2,892	3,169	3,232	2,867	3,145	2,907	2,886	2,380	1,790
2007	3,499	2,376	2,710	3,085	2,960	2,820	2,766	2,337	2,497	2,399	2,224	1,590
2008	3,744	2,432	2,444									

*Includes properties that were re-listed (*data not updated)

Area	# of Listings
N	225
NE	117
NW	620
XNE	4
XNW	29
C	324
E	155
S	161
SE	220
SW	188
XSW	67
XS	145
W	170
XW	19

Misc. MLS Information – March 2008

Month	#Expired	WD Release	WD Temp	Re-Lists
January 2008	813	1,161	31	456
February 2008	604	778	18	214
March 2008	676	852	20	215
April 2008				
May 2008				
June 2008				
July 2008				
August 2008				
September 2008				
October 2008				
November 2008				
December 2008				

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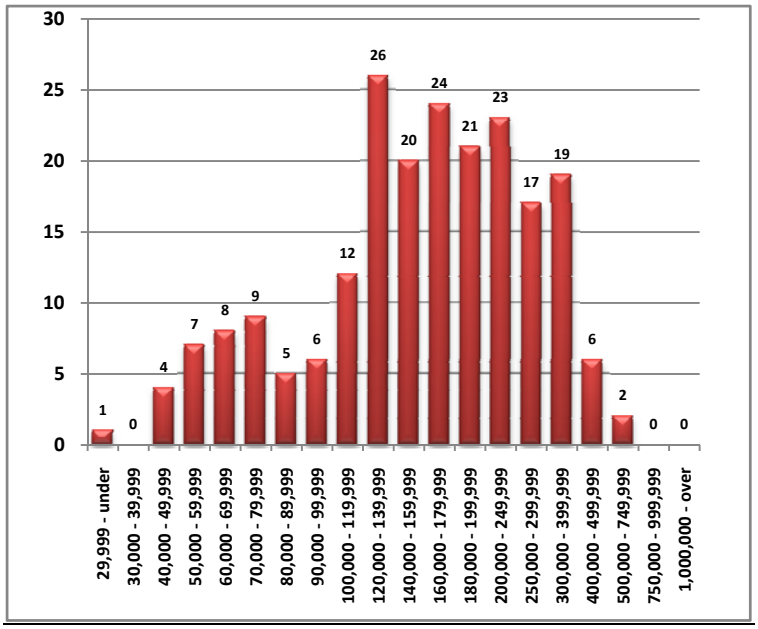
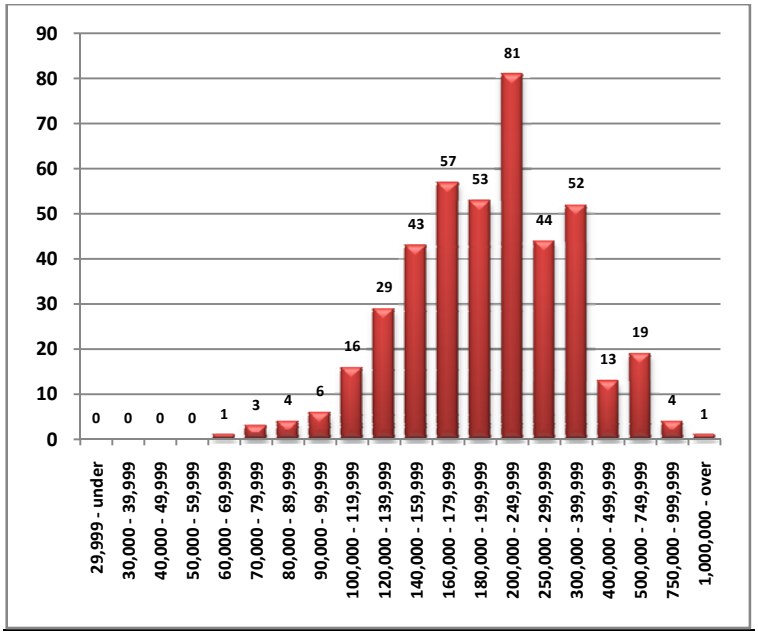
Sale Price by Bedroom

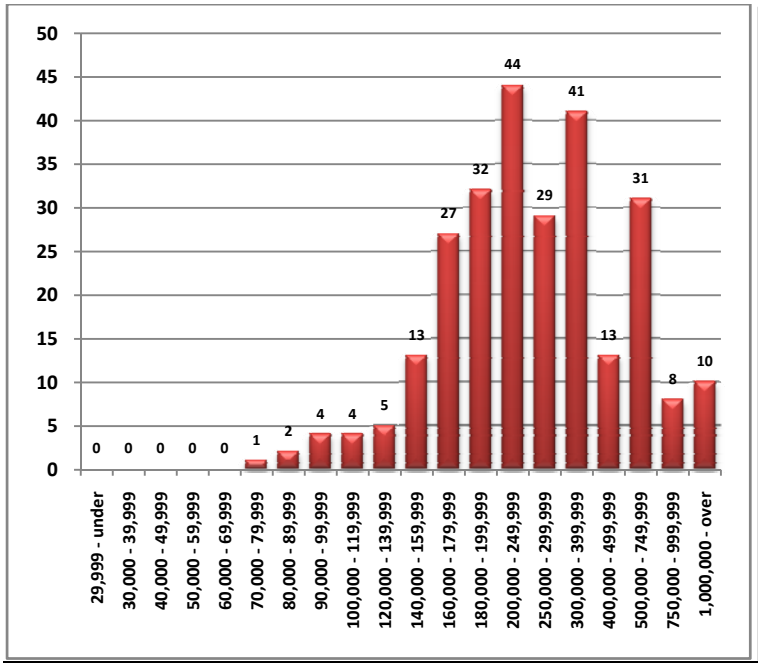
0 to 2 Bedrooms



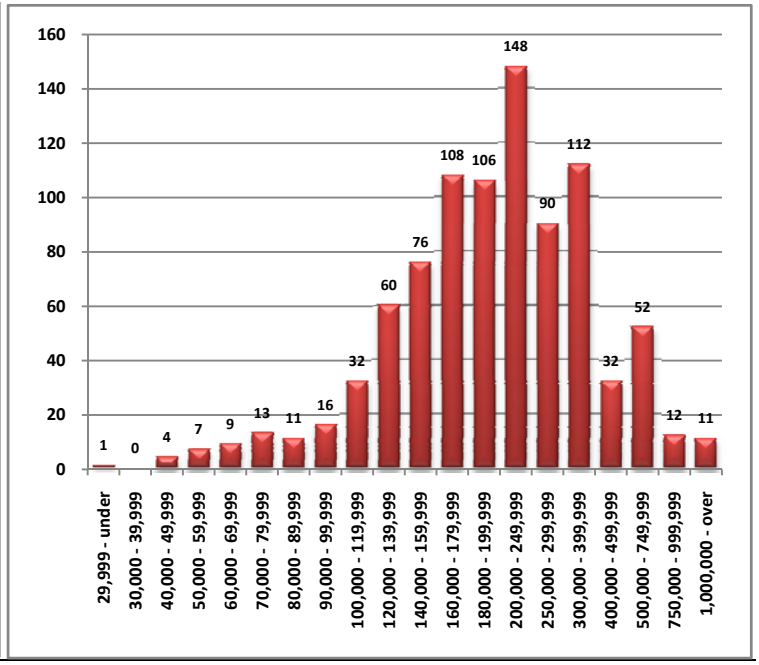
3 Bedrooms



4 or More Bedrooms



Total Bedrooms



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Tucson Association of REALTORS®, **Real Estate Trend Indicator**
Tucson, AZ
From: 03/01/2008 to 03/31/2008 Statistics generated on: 04/07/08

Residential Listing Statistics						
	Total Active	Total Contingent	Total Capa	Total Pending	Total Inventory	Total Sold
Under $29,999	0	1			1	1
$30,000 to $39,999	4	1			5	0
$40,000 to $49,999	11	4			15	4
$50,000 to $59,999	16	4		2	22	7
$60,000 to $69,999	39	9		4	52	9
$70,000 to $79,999	84	11		3	98	13
$80,000 to $89,999	73	16	3	6	98	11
$90,000 to $99,999	129	23		2	154	16
$100,000 to $119,999	246	39	5	13	303	32
$120,000 to $139,999	474	65	12	22	573	60
$140,000 to $159,999	613	95	27	29	764	76
$160,000 to $179,999	698	108	12	46	864	108
$180,000 to $199,999	768	121	14	33	936	106
$200,000 to $249,999	1382	121	24	67	1594	148
$250,000 to $299,999	1032	91	12	33	1168	90
$300,000 to $349,999	654	43	6	31	734	67
$350,000 to $399,999	596	51	6	25	678	45
$400,000 to $449,999	320	20	3	19	362	20
$450,000 to $499,999	363	15	2	10	390	12
$500,000 to $749,999	761	40	2	17	820	52
$750,000 to $999,999	327	14	1	11	353	12
$1,000,000 to $1,249,999	110	1	1	1	113	3
$1,250,000 to $1,499,999	109	4		1	114	3
$1,500,000 to $1,999,999	117	5			122	3
$2,000,000 to $2,999,999	70	3			73	2
$3,000,000 and over	26				26	0
Totals	**9,022**	**905**	**130**	**375**	**10,432**	**900**

Active Listings		Days on Market	
Area	# Per Area	of Units Sold	
N	851	1 -30 Days	270
NE	475	31-60 Days	231
NW	2,429	61 - 90 Days	121
XNE	17	91-120 Days	97
XNW	118	121 - 180 Days	113
C	1,112	Over 180 Days	68
E	483	**Avg. Days on Market**	
S	557	75	
SE	699	**Avg. Sold Price**	
SW	707	$259,120	
XSW	350	**Avg. Median Price**	
XS	609	$200,000	
W	541		
XW	74		
Sold Units per			
N	78		
NE	40		
NW	243		
XNE	0		
XNW	6		
C	113		
E	66		
S	43		
SE	83		
SW	76		
XSW	22		
XS	69		
W	52		
XW	9		

	Mar. 2008	Mar. 2007	% Change	YTD 2008	YTD 2007	% Change
Home Sales Volume	$233,207,940	$362,397,582	-35.65%	$577,609,704	$879,569,828	-34.33%
Home Sales Units	900	1,339	-32.79%	2,204	3,285	-32.91%
Average Sales Price (All Residential)	$259,120	$270,648	-4.26%	$262,575	$267,505	-1.84%
Median Sales Price	$200,000	$220,815	-9.43%	$201,133	$220,227	-8.67%
Average Days on Market:	75	64	17.19%	80	65	23.08%
Average List Price for Solds:	$271,127	$281,441	-3.66%	$ 275,716	$ 278,160	-0.88%
SP/LP %	95.57%	96.17%		95.23%	96.17%	
Pending Contracts(Not yet closed in escrow)	1,410	1,192	18.29%			
Active Listings	9,022	10,185	-11.42%			
New Listings	2,444	2,710	-9.82%			

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