These statistics are based on information obtained from the TARMLS using Brokermetrics software on 8/3/2012. Information is believed to be reliable, but not guaranteed. Months of Inventory (MOI) reflect the time period required to sell all the properties on the market given the number of closed transactions in the preceding month, provided no new product becomes available. This is an excellent benchmark to show the velocity of transactions in relation to the market inventories. This measurement is a broad one and will vary (in some cases dramatically) by price range, location and type of property.

MONTHS MARKET
0-2 Seller's Market
3-4 Normal Market
5-6 Normal Market
7-8 Normal Market
9+ Buyer’s Market

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